



Travel Industry Mentor Experience

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TO WHOM IT MAY CONCERN

I request permission to be considered for participation in the Travel Industry Mentor Experience (TIME). This is a six month industry mentoring program, meeting with a Mentor for two hours each fortnight within a mentoring and peer collaboration environment. It focuses on business skills development, personal guidance and support sessions.

As a Mentee, I would be matched to Mentor drawn from the senior ranks of the industry who, is deemed to be able to assist me to achieve and develop my stated objectives.

The process is confidential and Mentors are matched to Mentees on the basis of three key criteria:

- No conflict of interest,
- The business skills required and
- The relevant experience of the Mentor. The focus is on a Mentor/Mentee relationship that is 'mentee-driven'.

TIME is a "not for profit enterprise and Mentors generously volunteer their time and energy to the mentor process. The work of TIME is sustained through sponsorship from some of the leading travel and tourism organisations.

The cost of TIME is \$2500.00(Plus GST). Over the six months apart from my mentoring appointments, I will participate in regular after hours networking sessions, be exposed to a broad range of external concepts and ideas and be given an opportunity to meet and network with leading industry decision makers.

I believe this process will help me to:

- identifying areas for my professional growth
- be more strategic in my career planning
- gain a knowledge of organisational culture, structure and processes
- find new ways to approach old problems
- increase my confidence and my job satisfaction.

Our organisation will benefit from this investment, as I will:

- feel valued, resulting in increased commitment, motivation and productivity
- cost effectively develop a range of new skills
- gain new ideas and ways of doing things - contributing to our business practices
- be able to call upon a broader and more diverse industry network.

I believe this program would be a good investment, helping me to broaden my skills and contacts which will enable me to make a significant contribution to our business's future.

I trust you will look upon this proposal favourably. Should you need more information I am happy to provide it.

I also recommend a visit to the TIME website www.travelindustrymentor.com.au.

Thank you,