

TIME Mentors



Alastair Fernie

Background Experience

Over a 35-year career I have worked in various commercial roles in the airline industry in 5 different countries. I have also delivered courses for an Aviation MBA programme and mentored students within that course. I have subsequently enjoyed the experience of running a medium sized wholesale company and establishing a cruise specialist business before venturing into the world of online consumer sales

Expertise

Corporate Executive, Manager,
Sales & marketing
Wholesale
Travel group
Airline / Consolidator
Online

Comment on TIME Programme

TIME provides a unique opportunity to expose up and coming leaders in Travel with the insight and direction they need to fast track their careers and improve the quality of management in our industry.



Andrew Drysdale

Background Experience

CEO of two airlines, two cruise ship companies, a Tour wholesaler, and a retail Travel company, 7 years as Regional Director of IATA in the Asia Pacific Region including Australia and New Zealand. Board member of IATA, Board Member, Chairman and Life-member of PATA. 6 years as Judge for the NTIA and Chairman of Judges. Now consulting to the industry and lecturing on Aviation Management at the UNSW. Fellow of the Royal Aeronautical Society and past President of the Australian Division

Expertise

Executive management,
strategic planning,
succession planning,

industry education,
team building
Own T/A
Own Corporate T/A
Retail
Corporate
Executive, CEO, Manager, Team leader

Comment on TIME Programme

There are three key players that make the TIME program so successful – Mentee, Mentor and the very professional TIME administration. Clearly the mentees benefit – the emotion in their graduation speeches underscores the depth of that benefit; but the Mentor also benefits, not only in giving back to the industry, but in coming to understand what motivates these young executives, what challenges they face, and how they are dealing with those. TIME is a very rewarding experience.



Andrew MacFarlane

Background Experience

Chief Executive Officer of Magellan Travel Group, Australia's leading Group for high-end Independent Travel Agencies, both Corporate and Leisure.

Expertise

CEO

Previous roles include GM Global Sales for Jetstar, Regional Manager VIC/TAS/SA/WA for Air New Zealand and a range of senior commercial roles for STA Travel in Australia and VP, Canada

Comment on TIME Programme

TIME offers participants an invaluable networking and mentoring program with the clear purpose of sharing knowledge and developing talent and expertise in our industry.

It is a privilege to participate as a Mentor in the program and a learning experience for me too.



Andrew Paton Smith

Background Experience

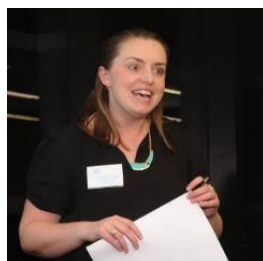
Have over 16 years travel and travel leadership experience, holding senior leadership positions in the UK, Europe, and Australasia. Have backed this experience with formal business and management qualifications; achieving a First Class BA (Hons) Business Administration, and Distinction from UNSW on the Master of Business and Technology program. Currently MD of Jazoodle Pty Ltd, a specialist travel business and technology consulting firm

Expertise

Corporate
Retail
Executive
Manager

Comment on TIME Programme

For me, the TIME program is a superb program providing the transfer of some amazing experiences and skills from one generation to another, and opening up the future , skill levels, and opportunities within our industry. I am proud to be a little part of this.



Angela Middleton

Background Experience.

Since commencing her career as a Management Cadet in 2004, Angela has held various Sales and Marketing account management and leadership roles at Best Western and virgin Australia

Angela has spent the best part of the last two years as Regional Industry Sales Manager, NSW at Virgin Australia driving a team of highly skilled Account Managers to ensure the right business plans, business relationships and contracts are developed, negotiated and executed to deliver revenue and targets for Virgin Australia. More recently Angela is now a National Sales Manager for Virgin Australia.

Expertise

Manager
Sales & Marketing
Team Leader
Airline / Consolidator

Comment on TIME Programme

Angela credits much of her rise within the travel industry most recently over the last 4 years to the mentoring experience gained through The Travel Industry Mentor Experience program. Angela is focused on giving back to the industry that has nurtured her career development. Angela has now also mentored her first mentee on the TIME program in 2017. I have thoroughly enjoyed giving back to the industry by being a Mentor on the TIME Program over the last 6 months

“We make a living by what we get, we make a life by what we give.” — Winston Churchill.



Bernadette Dennis

Background Experience.

Bernadette Dennis is a Director of BD Concepts Pty Ltd, a hospitality consultancy, and until mid-2015 she was also the Managing Director of HSMAI (Hospitality Sales and Marketing Association International) Asia Pacific.

Prior to her relocation from Asia in January 2007, Ms Dennis was Vice President, Asia Pacific for Marriott International, Inc.'s Global Sales Organisation based at the Marriott Asia Pacific Regional Office in Hong Kong. Ms Dennis worked for Marriott International for 22 years and spent 10 years working in hospitality in the US following studies in Hospitality Management at Florida International University.

Expertise

Executive, Manager, Team leader
Sales & marketing
Hospitality

Comment on TIME Programme

Thank you for your efforts to support new leaders in the hospitality, travel and tourism industries.



Bill Calderwood

Background Experience

Experienced in running

1. Travel wholesaler.
2. Large Retail and corporate business travel operation.
3. National and regional tourism offices.
4. Set up of new tourism attractions.
5. International Tourism Membership body.
6. International consulting in Tourism and Economic development.

Based in Australia, Hong Kong and Thailand

Extensive experience in dealing with government, and airlines.

Expertise

CEO
Travel Group
Retail
Wholesale
Sales & Marketing
National Tourism office
International Membership

Comment on TIME Programme

TIME Program has real value. I sense that there needs to be more qualification of mentees to ensure the successful matching of mentors and mentees



Christine Judd

Background Experience

I have been a Sales and Marketing Director in the luxury hospitality business for 25 plus years. My experiences have taken me to living in London, Los Angeles, Hong Kong and now Sydney. I have extensive sales and marketing skills many markets and have a love for the hotel industry

Expertise:

Sales & Marketing
Hospitality

Comment on TIME Programme

It is an opportunity to give something back to an industry that has given me so many opportunities. Change is constant!



Clare Weston

Background Experience

I've been flying with Qantas for 30 years . The last 15 years as an onboard Customer Service Manager. I train Qantas staff also from initial Flight attendants to Upgrading Customer Service Managers favourite training topics, leadership, giving Feedback, Customer service Skills

Expertise

Manager
Airline/Consolidator

Comment on TIME Programme

A fantastic Program for both that love to give and those who love to learn and develop

Claudia Rossi Hudson

Background Experience

Claudia Rossi Hudson is the owner and CEO of Mary Rossi Travel - a boutique luxury travel agency founded over 45 years ago with branches in the Sydney metropolitan area. With an MBA, a parallel career in financial services, a balanced lifestyle combining work, family and broad outside interests, Claudia brings strong skills in HR, financial management and marketing. Claudia sits on several international travel industry advisory boards.

Expertise

Own retail Travel Agency
Executive, CEO
Sales & Marketing
Travel Industry Advisory Boards

Comment on TIME Programme

The TIME Mentoring Program offers participants invaluable access to successful industry experts willing to assist in formulating and achieving goals.



David Greenland

Background Experience

Thirty years industry experience encompassing airlines, travel management, and travel marketing for both local and multinational companies across multiple geographies but particularly Asia Pacific

Expertise

Corporate
Sales & Marketing
Airline / Consolidator
CEO

Comment on TIME Programme

The matching is critical and then remember what you (both) get out of it equates to what you put in!



Derek Morris

Background Experience

Various role/s at Cathay Pacific in sales and marketing Sales and marketing manager until 2001
Consultancy 2012 – 2015 Consulted to China Southern Airlines
Regional Manager NSW/QLD Express Travel Group 2015 –

Expertise

Corporate

Executive, Manager
Sales & Marketing
Travel Group
Airline / Consolidator

Comment on TIME Programme

Great Opportunity for individuals wishing to further their career, raise their profile and network.

Elizabeth Bindon-Bonney

Background Experience

I have spent a number of years in senior management positions in both the event and tourism industries. I am currently working in the vocational and higher education space delivering under graduate programs. My particular interest is working with students in growing both their IQ and EQ while preparing them for the workplace. My skills include the capacity to build and maintain strong corporate networks to enhance student learning. I am a great believer in the power of education as a means to build self-esteem and the students' belief in their capacity to make a difference.

Expertise

Executive, Manager, Team Leader
Sales & Marketing
Hospitality
Tourism marketing
Event management / Strategic Planning
Mentoring

Comment on TIME Programme

While I have only been involved with just the one Mentee I have found the experience most enlightening, so much so that I have volunteered to work with a large NFP in delivering mentoring for high school students to help them make a decision about their career path.

I suspect that I probably got more out of my mentor role than the mentee – a perfect opportunity to grow my knowledge while offering support and encouragement for decisions made.



Fiona Dalton

Background Experience

25 years travel industry experience across retail, corporate, wholesale and cruise. Emphasis on field sales and strategic account management with particular expertise in supply chain management, and distribution across the Australian travel industry

Expertise

Managing Director

Sales & Marketing
Cruising
Retail Corporate
Wholesale

Comment on TIME Programme

Wonderful to see the impact of industry based mentoring first hand across the industry with so many individuals reaching a higher level of performance and success in a much faster way through their experience. No doubt that the giving of time as a mentor has as much of a positive impact on the mentor as it does the mentee,



Glenyce Johnson

Background Experience

Approaching 20 years in the travel industry, Business Owner and Founder of Wandering the World specialising in walking, trekking and wine holidays. Previous roles as Managing Director, General Manager and Head of Finance. Lived and travelled in over 100 countries including Antarctica and the Arctic. Walked the 890km Camino de Santiago 890km, a life-changing pilgrimage, new mantra, more walking, less working and sharing places of interest.

Expertise

Own retail Agency

Comment on TIME Programme

It is a real honour and privilege to be a mentor. A very rewarding experience, where both the mentor and the mentee benefit and learn. The feeling of giving back and contributing to the success of others is uplifting and motivating.



Gordon Young

Background Experience

Gordon is the head of his own Consultancy business, Southern Cross Solutions and has an extensive background over 40 years in Travel and Aviation. The past 20 years being focused on Australia and the Asia/Pacific markets where he has held senior positions with American Express Business Travel, Virgin

Australia, and as the Star Alliance Coordinator for Australia. He is actively involved with corporate coaching and is currently a member of the ATAS Business Advisory Service

Expertise

Retail
Corporate
Sales & Marketing
Executive
Airline/Consolidator
Mentor / Coach

Comment on TIME Programme

Mentoring is a two way learning process TIME provides an excellent platform for Mentees and Mentors to journey together in developing Industry Leaders for the future.



Helen Williams

Background Experience

I started in the travel industry with Pan Am in the UK while on a working holiday. I returned to NZ and started a 10 year career with United Airlines working in reservations, ticketing, airport operations, sales, marketing then set up the United Vacations wholesale division in NZ before being transferred to UV Australia that I subsequently ran for 7 years before selling the business on behalf of UA.

In 2004 I went back to University and studied a Masters in Coaching Psychology before starting a career in Executive Coaching (16 years ago). For the first 10 years while building my executive coaching career I was the CEO, Hawaii Tourism in Australia where we were primarily delivered marketing and PR services. I now work as an executive coach helping executives transition into new roles, and to assist both individuals and teams build leadership capabilities.

Expertise

CEO
Manager
Executive (Global Organisation with matrix reporting)
Team Leader
Sales & Marketing
Wholesale
Airline/Consolidator
National Tourism Office

Comment on TIME Programme

I was a founding mentor for TIME and have mentored 1-2 mentees every year since. I love the TIME initiative and am honoured to have this opportunity to give something back to the travel industry that gave me so much pleasure for most of my career.



Jacqui Timmins

Background Experience

Senior Executive within the Travel & Tourism Industry. An inspirational and passionate leader with a well-earned reputation for driving outstanding performance through, strong business relationships, strategic business development, commercial negotiation, sales , marketing, business transformation and change management. Innovative, forward thinking and results-driven who focuses on achieving exceptional results in highly competitive multi complex environments that demand continuous improvement.

Expertise

Own Corporate Travel Agency

Retail

Corporate

Airline Consolidator

Wholesale

Travel Group

Sales & marketing

Executive, CEO, Manager, Team leader

Comment on TIME Programme

I have been an advocate and a mentor of the TIME program since 2011. I truly believe this is an opportunity for anyone within our industry who believes their lives will be enriched by having a mentor. Irrespective of age, experience or what stage they are at in their career journey.



Jacqui Walshe

Background Experience

Jacqui Walshe has been Managing Director of the Walshe Group, a specialist in airline and tourist board representation in Australia, New Zealand and Asia for over 25 years. She has led the business in both a private and public environment and overseen significant growth in revenue and encouraged business diversification. Jacqui has also had over 15 years experience as a Non Executive Director in the travel and tourism, financial services and Not For Profit sector.

Expertise

CEO

Non Executive Director

Sales and Marketing

Airline Passenger sales

National Tourism Office

Airlines GSA / Tourist Board Representative

Comment on TIME Programme

TIME is an excellent initiative which enables the tourism industry to support talented individuals to achieve their career ambitions and potential through guidance from experienced and independent mentors.



Jan Welch

Background Experience

I am Owner/Manager Retail Travel Agent Sorrento Quay Travel & Cruise, cruising Specialist. FIT Itinerary Planning 38 years experience

Expertise

Own retail Agency

Retail

CEO, Manager

Travel Group

Comment on TIME Programme

I participated in the mentoring Program 2015 and found it most rewarding



Jo O'Brien

Background Experience

I am a very experienced travel professional across almost every aspect of the travel industry. I have owned and operated my own leisure travel agency, worked as a travel consultant in corporate and retail travel and managed retail stores. Additionally, I worked as a senior executive in Australia's largest consolidation business and in distribution for a major travel agency network. In recent years, I was Country Manager of an online travel agency before moving to CEO in the travel technology sector.

Expertise

Own retail T/A
 Retail
 Corporate
 Executive, CEO, Manager, Team Leader
 Sales & Marketing
 Travel Group
 Airline/Consolidator
 Online
 Technology

Comment on TIME Programme

I think the TIME program is a wonderful initiative for the industry. It provides the opportunity to support new talent to grow professionally and provide them with a powerful vehicle for networking with senior and influential executives. As a mentor it is an enriching experience to be involved with committed individuals who are making an effort to build their career.



Judith O'Neill

Background Experience

Judith established her company in 1995 after 15 years in senior management positions. Over the past 20 years, Judith has successfully provided strategic management advice and business analysis; company restructuring strategies; staff productivity analysis; best practice business procedures manuals and financial benchmarking management strategies to a broad spectrum of the Australian and New Zealand travel industry. She now concentrates on Business Coaching.

Expertise

Executive, State Manager, National Sales Manager
 Travel Group Manager
 Management Consultant
 Business/ Executive Coach

Comment on TIME Programme

Knowledge sharing by the Mentor is the key component of the TIME Program. It is uplifting and very satisfying to impart knowledge and experience of successes and failures to a Mentee wishing to advance their career.



Julie Primmer

Background Experience

15 Years' experience working in Senior levels in the Retail sector of travel. Julie's experience is extensive ranging from a selling consultant to a senior executive on the Leadership Team at helloworld Travel. Julie brings extensive experience in transformation change management, complex stakeholder management and operational excellence.

Expertise

Retail
Sales & Marketing
Executive

Comment on TIME Programme

Great opportunity for all individuals to network/work with people that they may not get the opportunity to – it is an amazing learning experience not only for the mentees but for the mentors.



Karsten Horne

Background Experience

By the time Karsten was 10 years old he was involved in a failed attempt to sail to England in a rubber dinghy, he trekked across Timor, travelled overland from England to Australia and could name 250 airlines.

At 17 he backpacked solo throughout South America, ran out of money in Colombia and returned home to discover that it was possible to make a career out of travel and he has never looked back.

He is the CEO of Reho Travel the only travel management company in Australia that has BCorp certification. His long term goal is to disrupt the entire travel supply chain so that travel agencies, suppliers and clients start to look at travel in a new way.

He wants to take the focus off price and instead help Reho's clients make choices that are good for them, good for others and good for the planet.

Expertise

Own Corporate Travel Agency
CEO

Comment on TIME Programme

A fantastic program that is developing the future leaders of the industry. I wish this program existed 20 years ago.



Kelley Wachter

Background Experience

22 Years Hospitality Management & Corporate Travel Industry Experience, including Sales, Service & Leadership

Eight years Mentoring, executive coaching and facilitation of sales, service and leadership programs.

8 Years NLP & personal transformation coaching 5 Years Behavioural profiling, Extended DISC, LSI coaching & Gallup Strengths Coaching

Expertise:

Corporate
Executive, CEO, Manager, Team leader,
Sales & Marketing
Hospitality
Executive Coach
Behavioural Profiling
Facilitator, Leadership, Sales & Service

Comment on TIME Programme

This sums up my experience with TIME..

"The Greatest good you can do for another is not just to share your riches, but to reveal to them their own" Benjamin Disraeli



Kurt Knackstedt

Background Experience

Kurt's experience spans marketing, strategic and commercial management and product development roles from start-ups through to global blue-chip companies. His unique perspective comes from a diverse number of positions, having sat on "both sides of the table" as a buyer and a supplier of travel services as well as running his own consulting business. Now having launched a start-up technology company – while also holding the role of President of a global industry association – he is truly immersed in the global travel industry...and loves every minute of it!

Expertise

Corporate
Executive, CEO
Sales & Marketing
Travel Technology

Comment on TIME Programme

The travel industry is a life-long passion of mine, and for the past 16 years have been fortunate enough to participate in it every single day. As President of ACTE, our goal is to help develop and support the talent in our industry – both today's leaders and finding those of tomorrow –and the TIME program is a brilliant example of exactly how best to cultivate this all-important need for our industry. I've been fortunate enough to have great mentors my entire career and the opportunity to be a mentor for TIME is an honour and great pleasure indeed.



Lance Batty

Background Experience

Equipped with twenty years proven commercial experience, spread across three continents, and MBA qualified, I have a strong focus on strategy, people, sales and marketing (both offline and online) and partnership development. Currently my professional roles including Airline IT account management and University lecturing.

Expertise

Retail
Manager
Team Leader
Sales & Marketing Executive
Airline/Consolidator

Comment on TIME Programme

My personal and professional development has been aided by mentors, both formal and informal, and I see my involvement with TIME as a way to "give back". I believe the mentor/mentee engagement is a unique win/win opportunity as I always learn from the people I mentor, and feel satisfaction when they strike a "light bulb" moment.



Lynne Ireland

Background Experience

Lynne Ireland is a multi-award winning brand and marketing strategist who has held senior management/directorship roles in corporate, wholesale, advertising, incentives & hospitality industries. Widely recognised for launching & creating the brand identity/growth of Small Luxury Hotels of the World Asia Pacific, Lynne was then head-hunted to the role of Managing Director globally for Preferred Boutique prior to starting Inspired Luxury in 2011.

Expertise

Executive, CEO, Manager, Team Leader
Sales & Marketing
Hospitality

Comment on TIME Programme

TIME is an incredible resource for the industry, providing an invaluable opportunity for Mentees to tap into the knowledge and networks of industry leaders whilst being guided objectively through their career path. It is also very rewarding for Mentors to have the ability to give back to an amazing industry, to nurture and encourage colleagues coming through the ranks and assist them in achieving their personal and professional goals.



Lynne Schinella

Background Experience

Lynne Schinella is passionate about developing influential leaders, believing that communication is a critical leadership skill. She has a wide range of tourism industry experience working in sales & marketing roles in airlines and 5 star hotels before heading up her own incentive company for 10 years. Now a professional conference speaker and facilitator she is dedicated to working with others to maximise their potential.

Expertise

Conference Speaker
Facilitator
Executive, Manager

Sales & Marketing
Airline / Consolidator
Hospitality

Comment on TIME Programme

I wish TIME had been around when I started in Tourism! It's a wonderful initiative at such a small investment for people of all levels to grow their career. And as a mentor, it's just as valuable for me not only to learn from the mentees, but incredibly rewarding to see them develop and reach their goals.



Mark Jenkins

Background Experience

I have consulted to both leisure and corporate travel businesses for the past 20 years. I understand the specific business drivers of profitability and the business practices and systems used by the most successful business owners. As the owner of a data and technology business I also help corporates and executives maximise the value of their information.

Expertise

Retail
Corporate
Executive, CEO, Manager
Travel Group

Comment on TIME Programme

Having a mentor has been critical for me in my business journey. The knowledge and accountability that the TIME program will provide you will accelerate your goals and sense of achievement.



Margaret Armitage

Background Experience

I have 20 years' experience in the IT industry, mostly in Executive Management and Business Development roles. I have also run large-scale development projects working with technical specialists to successfully deliver projects. I have been a Business and Leadership coach since 2012 and work with Executives and emerging leaders in one-on-one coaching to build their leadership identity and skills.

I am an experience public speaker and also facilitate workshops for Vision and Growth days.

My passion is to see every individual develop confidence and capability to exceed their own expectations.

Expertise

Corporate
CEO, Executive, Manager, Team Leader
Sales & Marketing

Comment on TIME Programme

My experience as a Mentor with TIME has been a very rewarding one. The program gives the Mentees the opportunity to explore their dreams, develop new skills and often to realise their dreams. It is well structured to allow the Mentees to interact and support one another throughout the program. TIME is a valuable and worthwhile asset for the travel industry.



Martin Cowley

Background Experience

Current Role- Company Director

Martin Cowley has more than 30 years experience in executive roles in aviation, travel and technology. He currently works with a small portfolio of companies as Chairman, Director or Advisor to the Board.

Expertise

Executive Company Director
CEO
Airline
GDS

Comment on the Programme

TIME- "If you're lucky enough to do well it's your responsibility to send the elevator back down". At TIME that's what we do.



Mat Lewis

Background Experience

Mat is CEO & Co-Founder of www.viewretreats.com, a niche online travel agency specialising in boutique luxury accommodation. With over 20 years of experience working with international brands such as Hyatt, STA Travel, TUI Travel, Conservation Volunteers, Peregrine & Geckos Adventures, Mat also offers professional coaching and mentoring services to established SME's and travel & hospitality start-ups.

Expertise

Own Online Travel Agency
CEO

Comment on TIME Programme

I've always had a strong passion for personal & professional development, which is why I love being part of the TIME program. It's fantastic to watch the growth of the participants each year and seeing them go on to achieve their goals.



Michael Londregan

Background Experience

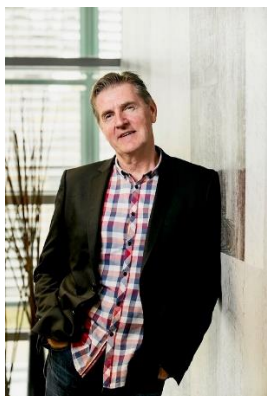
An accomplished professional with 25 years of senior-level management including the full spectrum of industry sectors – distribution, cruise, hotel, airline, and public sector. Michael is characterized by a unique ability to bring strategic intent to businesses, a big-picture conceptual thinker who has delivered results in both domestic and international markets.

Expertise

Retail
Wholesale
Hospitality
Travel Group
Executive
National Tourism Office

Comment on TIME Programme

I see the time program as an opportunity to repay the mentors who have fashioned my career and to share the learnings from my life long passion for the travel industry.



Oliver Tams

Background Experience

One of the founders of UTAG/Travelscene. Owned Corporate, retail & STA agencies. Taught travel & tourism at TAFE. TMC start-up – DTG. Travelscene HQ national sales manager. Jetset start-up - Business Select. Senior management Amadeus start-up - Corporate Solutions. think - start-up - travel innovation.

Expertise:

Own Retail T/A

Own Corporate T/A

Director, Executive, Manager, Team leader

Sales & Marketing

Hospitality

Travel Group

Travel Innovation

Comment on TIME Programme

There is no substitute for Mentoring to take you to the next levels, full stop. TIME is the perfect initiative for the travel and tourism industry to continue to be successful by helping to develop the next leaders.



Pat Skalsky

Background Experience

I'm an experienced, high performance coach to organisations both large and small.

► WHO I HELP?

- ✓ Accomplished managers who want or need to hone their people skills to get the best from their teams.
 - ✓ Individuals identified through talent and succession plans.
 - ✓ Women who are not applying for leadership roles because of confidence, self-worth and high self-imposed standards.
 - ✓ Executives or leaders aiming to increase their self-awareness to a point of leadership mastery.
- Prior to my coaching career I spent 25 years in the events industry

Expertise

Corporate
Executive, Manager, Team leader
Sales & Marketing
Hospitality
Travel Group

Comment on TIME Programme

The TIME Mentor Program attracts individuals who want to take responsibility for their professional growth and 'own it'. There are enormous gains to be made by both the mentor and mentee who participate in this program – the mentee gets to ask questions and learn from someone who “has been there and done that” and the mentor gets to give back, fine tune their coaching skills to listen and to learn. To the mentees out there, take the leap!



Penny Spencer

Background Experience

Penny Spencer has worked her way up over 30 years in the travel industry to now having founded and grown her own company – Spencer Group of Companies. Her expertise is in Leadership, Entrepreneurial, Sales & Marketing, Staff management, Strategy and Planning

Expertise:

Own retail T/A
Own Corporate T/A
Retail
Corporate
CEO, Manager
Sales & Marketing

Comment on TIME Programme

Having founded TIME in 2009 I truly believe a Mentor Program is what is needed in the Travel Tourism and Hospitality Industry



Ron Rosalky

Background Experience

Nearly 40 years airline management and executive roles in Australia and overseas (Qantas; Ansett/AirNZ).

Commercial Director (Tourism NSW).

Consultant and advisor to management companies in the aviation sector (Australia and US).

Visiting lecturer (UNSW School of Aviation).

Company Director (23 years).

FRAeS (past FAICD FAIM)'

Expertise

Executive, Manager, Team Leader

Sales & Marketing

Airline / Consolidator

Comment on TIME Programme

'Having mentored several TIME participants there is no doubt in my mind that providing a sounding board and advice to the next generation of travel managers and entrepreneurs can be of significant value to mentees as they move forward in their careers or in building their businesses. It can also be very satisfying to mentors in sharing their knowledge and experiences.'



Sandeep Shastri

Background Experience

Sandeep has a wealth of experience in business travel and financial services across Asia Pacific with companies like Egencia, American Express and Standard Chartered Bank. He has experience in general management, a board director's roles and responsibilities, business development and client management as well as project management. He has demonstrated expertise in driving profits through transformations, commercial acumen, managing global client partnerships and creating tailored strategy. His strengths include leadership of large diverse teams, internal and external network and project / process skills. He is a mechanical engineer, a Six-Sigma Black Belt and holds an Executive MBA from INSEAD and Tsinghua University.

Expertise

Corporate
Executive, CEO

Comment on TIME Programme

The TIME mentoring program is an outstanding forum to connect professionals with the aim of developing talent in the Travel Industry. I am excited by the opportunity to contribute in a meaningful way to help build leaders of tomorrow.



Simon Bernardi

Background Experience

Over 30 years' experience in travel and tourism and has held senior commercial roles at Qantas Airways, and Jetset Travel World.

- EGM wholesale Jetset Travel World Group
- Head of Qantas Holidays
- Group General Manager Industry Sales Australia Qantas Airways

Currently EGM Travel Partners Australia and Managing Partner of Australia and Beyond Holidays.

Expertise:

Executive, CEO,
Sales & Marketing
Wholesale
Airline

Comment on TIME Programme

TIME is an opportunity to make meaningful network contacts as well as develop new skills and perspectives valuable for making a plan for your own progression in business.



Shalom Paul

Background Experience

Over 25+ years in multiple sectors of travel, tourism & events. Currently working externally as a **Sales and Business Coach** (with specialist expertise in Sales, Executive, Talent Development and Change Management) **Trainer** (Sales, Induction, WH&S, Leadership and Soft Skills) and **Mentor** for some of

Australia's leading brands. Member of the AITD and a credentialed coach with PCC designation by the International Coaching Federation.

Expertise:

Retail
Corporate
Executive, Manager
Sales & Marketing
Wholesale
Hospitality
Product Development
Business Events / MICE
Travel Trade Association

Comment on TIME Programme

Having been a mentor since the beginning of TIME, this is the most outstanding Mentoring frameworks out of any industry in Australia I've had the privilege with which to have been associated. TIME's success lies in the best-in-class practices, as well as the quality of its volunteers and the participants whose commitment to upholding the values are what helps to shape the culture of the program itself. TIME is like a family – once you're part of it, it never leaves you, it's in your blood and the connections stay with you for a lifetime. TIME's a life changer. I love it!



Stephen York

Background Experience

Over my 34 years in travel I have gained experience in many aspects of the industry including roles in retail & corporate travel, airline, travel recruitment, wholesale reservations, sales & marketing, extensive management and a few side projects along the way. I am very passionate about the industry, brand integrity, sales development, and the future of travel.

Expertise

Retail
Corporate
Manager
Team leader
Sales & Marketing
Wholesale
Travel Group

Comment on TIME Program

The TIME program is an outstanding initiative to contribute in growing the collective knowledge base and networks within the travel industry. It offers Mentee's the chance to grow and learn from industry leaders, and Mentors the opportunity to constantly evaluate their own personal strengths and weaknesses whilst staying in touch with future leaders of our industry.



Steve Reynolds

Background Experience

Experienced CEO & General Manager in the wholesale, tour operator, river and small ship ocean cruise segments. Worked with distribution models in Australia, New Zealand, the UK and North America.

Expertise

CEO

Wholesale

Tour Operator

River and Ocean Cruise

Comment on TIME Programme

An excellent travel industry specific program designed to nurture tomorrows leadership group and provide structured insight into the challenges of executive management



Sue Graham

Background Experience

Sue has extensive experience at a senior level in the Travel Industry covering retail, corporate, procurement, online and various distribution systems and has developed strong commercial relationships with airlines, hotels, wholesalers, tour operators and agencies.

Expertise

Supplier and Product Management

General Management

Distribution – Retail, Corporate and Online channels

Comment on TIME Programme

Mentoring and effective networking are essential components of any successful career today. TIME brings both together in a professional and supportive environment, tailored to the specific needs of the mentees.



Susan Kerr

Background Experience

Sales and Marketing and Reservations Management, destinational product development and brochure production expertise within wholesale travel industry.

Proprietor of successful city edge retail travel agency with corporate and high end leisure market together with soft adventure expertise. Past few years returned to wholesale travel managing an East Coast territory for Asian supplier before returning to retail travel managing own travel clientele and acting as business coach for a couple of agency managers.

Expertise

Own Travel Agency

Retail

Sales & Marketing

Wholesale

Business Coach



Tony Carter

Background Experience

Tony has worked for Amadeus for more than 20 years and in that time has worked in different locations including the Pacific and Asia, as well as multiple parts of the business including GDS Sales and Marketing, e-Commerce & Operational activities. Tony is currently Managing Director for the Pacific region and responsible for overall commercial success.

Experience

Retail Corporate

CEO

Manager

Sales & Marketing

Executive

GDS

Comment on TIME Programme

Growing the skills, experience, competencies and confidence of staff of an organisation is vital to the success of that person and to the organisation. TIME is a wonderful means to allow mentees to learn from the experiences of mentors to help develop and grow.



Zoran Panzich

Background Experience

3yrs retail experience as a travel consultant & 2yrs wholesale reservations experience
 3yrs experience as a sales exec/BDM for a consolidator
 4yrs experience as State Manager for a consolidator & 2yrs as a national sales manager
 5yrs experience as GM for a wholesaler & Online Travel Agent
 3yrs experience as Group State Manager for helloworld

Expertise

Retail
 Corporate
 Executive, Manager
 Sales & Marketing
 Wholesale
 Travel Group
 Airline / Consolidator
 Online Travel Agent

Comment on TIME Program

2 x mentor- great program to be involved in & assist in the development of the industries future leaders

Additional TIME Mentors

Alan Collingwood
 Andrew Mulholland
 Anne Elliott
 Anne Gill
 Anne Rogers
 Brett Keyworth
 Carl Buerckner
 Cathy Favaloro
 Chad Howard
 Sandy Colombo
 Craig Adamson
 Craig Smith
 David Katz
 Debbie Collins
 Deb Dubcan
 Fiona Prosser
 Fiona Rose
 Graeme Meacock
 Greg Wilson
 Gregory Lording

Ian Carew-Reid
Ian Mitchell
Jackie Foggitt
Jan Knox
Janet Collingwood
Jenny Lourey
John Lewis
Juanita Von Steiglitz
Judith Crompton
Jodi Rogers
Julie Rogers
Justin Montgomery
Kaylene Shuttlewood
Kim Tomlinson
Leith Mills
Lorraine Sharp
Louise Millmore
Matt Leedham
Nicole McMahon
Peter Beveridge
Peter Collins
Peter Egglestone
Phillip Styles
Richard Austin
Richard Savva
Sharon Hannaford
Sharon Stanley
Tina Killeen
Trish Shepherd
Uschi Howard